

Applied Agentic AI Lead

Copenhagen, Lisbon, or remote (Europe only) · full-time

Why this role exists

NORDFY builds the AI capability for professional creative and design firms, and is part of Verka Collective, a growing group of independent European practices: six firms today, roughly 500 people, with new firms joining over the next two years on the way to more than a thousand.

We are building AI capability across the collective and for creative and architecture firms in the European market. The methods, agents and workflows coming out of that work are increasingly strong enough to build for the wider market. This role is for the clients who want AI built into how they work, deployed in their own environment, with their own teams.

You are the person in the room with the client, building the thing and getting it to run locally.

What you will own

You work directly with client teams on bespoke workflows and special projects: designing the solution, building it, deploying it at the client end, and making it stick with the people who will use it every day. Many of those people have already had NORDFY training and are building on their own, so you are not starting from zero. You meet capable teams and take them further.

You will help turn one-off client builds into repeatable products, so what you ship for one client becomes something NORDFY can deploy again. Part delivery, part productisation. The work built inside the collective is your library; your job is to carry it to the market and make it land.

What we look for

You build and ship real solutions, agents, integrations and workflows, and you have done it in front of clients, not only in a repo.

You are comfortable across the full depth of a problem: designing the approach, writing the integration code, deploying it, and sitting with the client team while they learn to run it.

You use frontier AI tooling daily to build faster, and you can tell the difference between a demo and something a client can depend on.

You communicate clearly with professional clients, adapt to the room, and build trust, because adoption and deployment are about people, not code.

A must

- Experience with creative, AEC or design-led organisations.
- MCP servers, agent orchestration, or browser automation in production.

A bonus

- Delivering software to professional-services firms.
- Multilingual comfort across the Nordics and DACH.

- An eye for what turns a bespoke build into a sellable product is a strong plus.

What we offer

- A role in building the AI layer for a collective of design firms growing from around 500 to more than 1.000 people, with real reach into every practice.
- Frontier tools as part of daily work, and the time to master them.
- A small, senior team with direct access to the leadership of the collective.
- Regular in-person gatherings across the collective, alongside the AI Coordinators and Champions in each firm.
- The opportunity to develop innovative solutions that benefit the wider AEC community.

Contract and location

Salary is competitive and set individually, based on the role, your experience and the market where you are based. We employ locally, either directly or through an Employer of Record, so your contract, benefits and pension follow the rules of your country of residence.

Our team hubs are Copenhagen and Lisbon. Living in or moving to one of them is a plus, not a requirement.

How to apply

Tell us about something you built and got running in someone else's environment, and what it took to make them trust it. Send that, with a GitHub profile or a write-up of something you have shipped, to info@nordfy.dk.

Generic letter applications with no demonstrated delivery will be disregarded.

NORDFY

Copenhagen based AI consultancy for architecture, AEC and creative firms. Part of Verka Collective.

Use the Tools. Own the Process.

info@nordfy.dk · www.nordfy.dk